

## Message Text

LIMITED OFFICIAL USE

PAGE 01 BRUSSE 11377 01 OF 02 091939Z  
ACTION EUR-08

INFO OCT-01 SS-14 ISO-00 STR-02 STRE-00 NSCE-00 EB-04  
SP-02 INR-05 CIAE-00 OMB-01 TRSE-00 IO-06 L-01  
SSO-00 INRE-00 /044 W  
-----009719 092000Z /15  
O 091746Z JUN 78  
FM AMEMBASSY BRUSSELS  
TO SECSTATE WASHDC IMMEDIATE 7175  
INFO USMISSION GENEVA IMMEDIATE

LIMITED OFFICIAL USE SECTION 01 OF 02 BRUSSELS 11377

LIMDIS

USEEC

DEPT PASS STR ELECTRONICALLY FOR AMBASSADORS STRAUSS AND  
WOLFF. GENEVA FOR MTN AMBASSADOR MCDONALD

E.O. 11652: N/A  
TAGS: ETRD, MTN  
SUBJECT: HAFERKAMP LETTER OF JUNE 9 TO STRAUSS

1. THERE FOLLOWS TEXT OF LETTER FROM HAFERKAMP TO  
AMBASSADOR STRAUSS, DATED JUNE 9:

2. MY DEAR BOB\*

MANY THANKS FOR YOUR MESSAGE OF JUNE 6 WHICH I VERY MUCH  
WELCOME. I WAS ON THE POINT OF WRITING TO YOU ABOUT THE  
MTN'S AS THEY MOVE INTO THEIR FINAL PHASE. BUT I THOUGHT  
IT WOULD BE BEST TO POSTPONE DOING SO UNTIL AFTER THE  
COUNCIL OF FOREIGN AFFAIRS HEARD ON JUNE 6 MY REPORT ON  
DEVELOPMENTS. I AM GLAD TO SAY THAT THEY GAVE ME THE GREEN  
LIGHT FOR THE INTENSIVE PURSUIT OF THIS FINAL PHASE OF THE  
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 BRUSSE 11377 01 OF 02 091939Z

NEGOTIATIONS. BUT IN THE LIGHT OF THEIR DISCUSSION AND OF  
SOME REFLECTIONS OF MY OWN THERE ARE A FEW POINTS WHICH I  
WOULD LIKE TO RAISE WITH YOU.

THE FIRST IS THAT I DO NOT THINK THAT WE ARE EXACTLY  
DRIFTING. ROY DENMAN HAD A FULL DISCUSSION WITH AL MACDON-  
ALD IN GENEVA ON MAY 3; FOLLOWING THAT AND A NUMBER OF SEP-

ARATE CONVERSATIONS, FOR EXAMPLE ON SUBSIDIES AND COUNTER-  
VAILING AND CUSTOMS VALUATION, IT WAS AGREED TO HAVE TWO  
FURTHER EXTENSIVE DISCUSSIONS, ONE ON JUNE 2 (WHICH WAS  
HELD ACCORDING TO PLAN) AND ONE NEXT WEEK ON JUNE 13; THE  
OBJECT OF THESE SESSIONS WOULD BE TO CLEAR AWAY BETWEEN US  
AS MUCH OF THE DETAILED PROBLEMS AS COULD BE DONE AT THIS  
STAGE AND TO CRYSTALLIZE THE MAIN QUESTIONS TO WHICH WE  
SHALL NEED TO ADDRESS OURSELVES TOGETHER WITH USHIBA IN  
WASHINGTON ON 19 JUNE. I HAVE JUST LOOKED AT A FIRST  
DRAFT EMERGING HERE OF A DOZEN OR SO KEY QUESTIONS - NOT  
ALL THAT DIFFERENT FROM YOUR LIST. OUR PEOPLE WILL BE IN  
TOUCH ABOUT THE PRECISE FORMULATION OF THE QUESTIONS - AND  
POSSIBLY THE OPTIONS - BEFORE WE MEET ON JUNE 19. THIS  
FINAL LIST OF CRUCIAL QUESTIONS REPRESENTS OF COURSE  
AN AREA IN WHICH WE SHALL BOTH NEED TO MOVE. YOU HAVE  
MENTIONED SOME OF THE AREAS WHERE MOVEMENT ON OUR SIDE  
WILL BE NECESSARY. EQUALLY I AM SURE THAT YOU APPRECIATE  
THAT IN THE KEY AREAS, FOR EXAMPLE OF SELECTIVE SAFEGUARDS  
AND SUBSIDIES/MATERIAL INJURY, SOME DIFFICULT DECISIONS  
ON YOUR SIDE WILL BE CALLED FOR.

BUT I THINK I SHOULD MENTION AT THIS STAGE THAT THERE  
ARE DANGEROUS AREAS OF UNCERTAINTY WHICH DO THREATEN THE  
TIMETABLE WE HAVE BOTH SET OURSELVES. THE INTENTION  
OF YOUR DELEGATION, AS I UNDERSTAND IT, IS TO INCLUDE  
IN THIS LAST STAGE OF THE NEGOTIATION THE PERMANENT CON-  
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 03 BRUSSE 11377 01 OF 02 091939Z

VERSION OF SOME 2,400 SEPARATE SPECIFIC RATES TO AD  
VALOREM RATES. IN OUR VIEW, WHILE IT IS SENSIBLE TO  
ENVISAGE AGREEMENT IN THE NEXT FEW WEEKS ON THE DEPTH OF  
THE CUT, THE DETAILED ARGUMENT ABOUT AD VOLOREM EQUIVALENTS  
(WHICH HAS BEEN KNOWN IN THE GATT TO TAKE 18 MONTHS OR  
MORE) WOULD SIMPLY OVERLOAD THE SHIP AT THIS LAST STAGE  
IN ITS JOURNEY; THIS PROCESS CAN, AND I SUGGEST, SHOULD  
FORM THE BASIS OF A SEPARATE NEGOTIATION UNDER ARTICLE  
XXVIII. I WOULD ALSO BE GRATEFUL FOR YOUR HELP IN GETTING  
THE DETAILS STRAIGHT IN YOUR OFFER IN A NUMBER OF OTHER  
AREAS INCLUDING ASP PRODUCTS AND CERAMICS WHERE NO OFFERS  
HAVE YET BEEN MADE, OR WHERE YOUR OFFERS ARE CONDITIONAL.  
WE REALLY ARE ONLY A FEW WEEKS AWAY FROM THE FINAL CLOSING  
OF THE BOOKS AND WE DO NEED TO HAVE, AS I AM SURE YOU  
WILL APPRECIATE, FIRM AND DETAILED PROPOSITIONS FROM YOUR  
SIDE ACROSS THE BOARD IF WE ARE TO MEET THE JULY 15 TIME-  
TABLE. EVEN THEN I DOUBT FROM WHAT MY PEOPLE HAVE TOLD ME  
OF PREVIOUS TARIFF NEGOTIATIONS WHETHER WE SHALL BE  
ABLE TO SEE THE OUTLINE OF THE TARIFF COMPONENT OF THE  
FINAL PACKAGE UNTIL AFTER SOME LATE NIGHT SESSIONS IN  
EARLY JULY - IF ONLY BECAUSE SO MUCH IN THIS AREA DEPENDS  
ON OTHERS BESIDES OURSELVES. BUT WE MUST CERTAINLY DO

OUR BEST BEFORE THEN AND I LOOK FORWARD TO DISCUSSING WITH  
YOU THE OUTSTANDING ISSUES AND SETTLING AS MANY OF THEM  
AS IS HUMANLY POSSIBLE BETWEEN US ON JUNE 19 - ALL THE  
MORE BECAUSE WE MUST HAVE IN MIND THE NEED FOR AS MULTI-  
LATERAL A SETTLEMENT AS POSSIBLE.

ONE LAST POINT. I UNDERSTAND THAT YOU WILL PROBABLY BE  
IN GENEVA ON JUNE 26-27. WE FACE AN IMPORTANT MEETING  
IN THE COUNCIL OF MINISTERS ON JUNE 27 IN LUXEMBOURG. I  
UNDERSTAND THAT THERE MAY BE A CHANCE OF YOU SEEING FINN  
GUNDELACH IN GENEVA ON JUNE 26 AND IF YOU SEE ANY CHANCE  
OF STOPPING OFF IN BRUSSELS ON YOUR WAY BACK TO THE

LIMITED OFFICIAL USE

NNN

LIMITED OFFICIAL USE

PAGE 01 BRUSSE 11377 02 OF 02 091806Z  
ACTION EUR-08

INFO OCT-01 SS-14 ISO-00 STR-02 STRE-00 NSCE-00 EB-04  
SP-02 INR-05 CIAE-00 OMB-01 TRSE-00 IO-06 L-01  
SSO-00 INRE-00 /044 W

-----008927 092003Z /15

O 091746Z JUN 78

FM AMEMBASSY BRUSSELS

TO SECSTATE WASHDC IMMEDIATE 7176

INFO USMISSION GENEVA IMMEDIATE

LIMITED OFFICIAL USE SECTION 02 OF 02 BRUSSELS 11377

LIMDIS

USEEC

DEPT PASS STR ELECTRONICALLY FOR AMB STRAUSS AND WOLFF.  
GENEVA FOR MTN AMB MCDONALD

STATES ON JUNE 28 I SHALL BE VERY GLAD TO SEE YOU. BUT  
I DO THINK IT WILL BE NECESSARY FROM THEN ON FOR US BOTH  
TO HAVE A GOOD DEAL OF TIME AVAILABLE IN GENEVA. YOU  
MENTIONED ON APRIL 10 THAT YOU WOULD EFFECTIVELY BE TAKING  
UP RESIDENCE IN GENEVA FROM EARLY JUNE. I APPRECIATE  
THAT YOUR OTHER RESPONSIBILITIES HAVE MADE THIS IMPRACTI-  
CABLE. BUT I DO THINK THAT WE BOTH NEED TO BE AVAILABLE  
IN GENEVA AND INDEED LARGELY THERE FROM THE END OF JUNE  
UNTIL THE MIDDLE OF JULY IF WE ARE GOING TO ACHIEVE BY  
OUR JOINT LEADERSHIP THE COMPLETION OF AN ADEQUATE MULTI-  
LATERAL PACKAGE BEFORE THE BONN SUMMIT IN MID-JULY.

LOOKING FORWARD TO SEEING YOU IN WASHINGTON SOON. I HOPE  
WE MAY HAVE A CHANCE OF A WORD ON SUNDAY 18 JUNE.

WITH WARMEST REGARDS

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 BRUSSE 11377 02 OF 02 091806Z

YOURS VERY SINCERELY

WILLI END TEXT. HINTON

LIMITED OFFICIAL USE

NNN

## Message Attributes

**Automatic Decaptioning:** Z  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** TEXT, DIPLOMATIC COMMUNICATIONS, NEGOTIATIONS, TRADE AGREEMENTS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 09 jun 1978  
**Decaption Date:** 20 Mar 2014  
**Decaption Note:** 25 YEAR REVIEW  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978BRUSSE11377  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780242-0314  
**Format:** TEL  
**From:** BRUSSELS USEEC  
**Handling Restrictions:**  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1978/newtext/t19780678/aaaacpbh.tel  
**Line Count:** 184  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** e5ecc58c-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EUR  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** LIMDIS  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 4  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** LIMDIS  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 05 may 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2423421  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** HAFERKAMP LETTER OF JUNE 9 TO STRAUSS  
**TAGS:** ETRD, US, MTN, (HAFERKAMP, WILHELM), (STRAUSS, ROBERT S)  
**To:** STATE USMTN  
**Type:** TE  
**vdkgvwkey:** odb://SAS/SAS.dbo.SAS\_Docs/e5ecc58c-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014